

Yang Jing, CPA

ADDRESS:
Fremont, CA 94555

CONTACT INFO:
510-203-8224
yjing8@gmail.com

OBJECTIVE:

Highly motivated finance executive with domain expertise in technical accounting and business operations seeking an opportunity to acquire comprehensive data science skills with a prestigious university.

EXPERIENCE:

Moody's Corporation

SVP- Global MA Revenue	Apr 2018 to Present
VP- Global MA Revenue	Apr 2015 to Mar 2018
AVP – Global MA Revenue	Jul 2012 to Apr 2015
Director- Domestic MA Revenue	Jul 2010 to Jun 2012
Revenue Manager – MA Software	Jul 2008 to Jun 2010
Senior Revenue Analyst- KMV Division	Oct 2006 to Jun 2008

- Developed a Revenue Dashboard using Power BI to connect over 10 queries and report global revenue for over 50 legal entities in real time, saving 20 hours/month.
- Played a leading role in ASC606 adoption, including drafting detailed accounting white paper, discussion with auditors, presentation to stakeholders, RevPro system implementation and end user training.
- Kept abreast of the latest developments in accounting guidance and business models and developed efficient and effective processes to enable Sales to bring products to market in a timely manner while minimizing compliance and operational risk
- Successfully developed and led the Revenue Accounting team from a 3-people team to a 20+ team in 5 time zones, to support rapid revenue growth and the increase complexity of deal structures through acquisition and organic growth
- Responsible for revenue impact assessment, review of deferred revenue haircut and efficiently operationalize the accounting processes for acquired companies
- Successfully led the integration of multiple acquisitions
- Collaborated with FP&A to provide timely insight to business leaders on the impact of new revenue standard as well as monthly sales/revenue trend and variance analysis
- Collaborated with international accounting, consolidations, tax and treasury on various special projects, including FX hedging, transfer pricing and intercompany transfer and settlement.
- Successfully led multiple system conversion to support process improvement, tax saving initiatives and acquisition integration
- Influenced positive changes from stakeholders within the organization around several processes, including contract execution, order entry, fulfillment tracking, billing review and project time tracking.
- Reviewed SEC filings related to revenue disclosures
- Documented and annually updated global revenue recognition policies, processes and procedures for SOX purpose. Ensured compliance with SOX and US GAAP. Led the

global team to pull 300+ audit samples in a timely manner.

UTStarcom, Alameda – Telecom Industry

Senior Revenue Analyst May 2006 to Oct 2006
Revenue Analyst Aug 2005 to Apr 2006
Billing Analyst Oct 2004 to Jul 2005

- Collaborated with sales operations and legal departments to advice on deal structure
- Documented revenue accounting positions for multiple-element arrangements in accordance with ASC 605, including VSOE analysis

Lightrix, Inc – Toy Importer and Distributor

Accounting Manager Oct 2002 to Sep 2004

- Responsible for all accounting functions, including A/R, A/P, G/L, payroll, tax and inter-company reconciliations.

EDUCATION:

M.S. in Management and Policy Aug 2002
State University of New York at Stony Brook GPA: 4.0

MA in International Relations Mar 2001
Waseda University, Japan GPA: 3.5

B.A. in English Jul 1998
Nanjing University, China GPA: 3.55

CERTIFICATIONS:

- CPA – CA license #96723
- Japanese Proficiency Test Level 1 (highest level)
- CFA candidate- passed all 3 levels

COMPUTER SKILLS:

- Power BI, Tableau through online courses and regular use
- Familiarity with Python, SQL, Microsoft Azure ML through EdX certification
- RevPro, PeopleSoft, Hyperion Essbase, SFDC, SharePoint
- Proficient with MS Office Suite, including Word, Excel (Power Query and PowerPivot), PowerPoint, Access, Outlook, Tableau

LANGUAGE SKILLS: English, Chinese and Japanese